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What is Lightcast Data?

Lightcast data is a hybrid dataset derived from official government sources such as the US Census Bureau, Bureau of Economic Analysis, and Bureau of Labor Statistics. Leveraging the unique strengths of each source, our data modeling team creates an authoritative dataset that captures more than 99% of all workers in the United States. This core offering is then enriched with data from online social profiles, resumés, and job postings to give you a complete view of the workforce.

Lightcast data is frequently cited in major publications such as *The Atlantic*, *Forbes*, *Harvard Business Review*, *The New York Times*, *The Wall Street Journal*, and *USA Today*.



Forbes

Harvard Business Review Ehe New Hork Eimes WSJ





Report Parameters

140 Occupations

| 11-1011 | Chief Executives |
|---------|----------------------------------|
| 11-1021 | General and Operations Managers |
| 11-2021 | Marketing Managers |
| 11-2022 | Sales Managers |
| 11-3012 | Administrative Services Managers |
| | |

| 11-3013 | Facilities Managers |
|-----------|----------------------------------|
| 11-3021 | Computer and Information Systems |
| Managers | |
| 11-3031 | Financial Managers |
| 11-3051 | Industrial Production Managers |
| See Appen | dix A for all 140 Occupations |

1 County

55073 Marathon County, WI

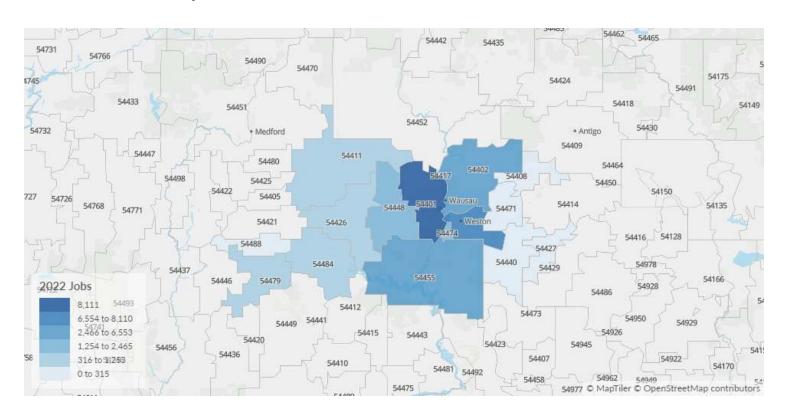
Class of Worker

QCEW Employees, Non-QCEW Employees, and Self-Employed

The information in this report pertains to the chosen occupations and geographical area.



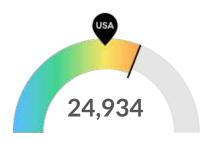
Workforce Map





Executive Summary

Light Hiring Competition Over a Deep Supply of Regional Talent



Supply (Jobs)

Marathon County, WI is a hotspot for this kind of talent. The national average for an area this size is 17,827* employees, while there are 24,934 here.



Compensation

The cost for talent is low in Marathon County, WI. The national median salary for your occupations is \$51,694, while you'll pay \$47,176 here.



Demand (Job Postings)

Competition from online job postings is low in Marathon County, WI. The national average for an area this size is 399* job postings/mo, while there are 202 here.

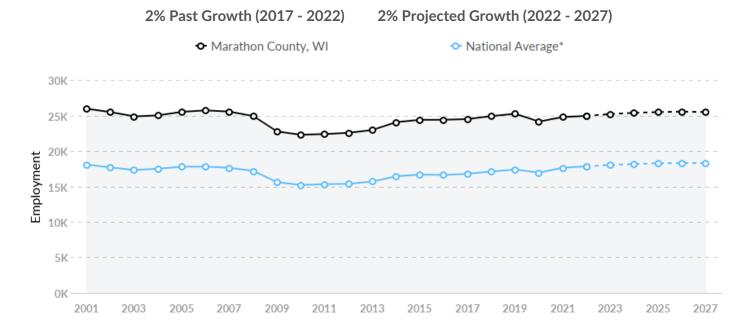
^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and Marathon County, WI. In other words, the values represent the national average adjusted for region size.



Supply (Jobs)

Supply Is Higher Than the National Average

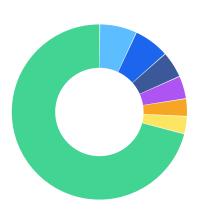
The regional vs. national average employment helps you understand if the supply of your occupations is a strength or weakness for Marathon County, WI, and how it is changing relative to the nation. An average area of this size would have 17,827* employees, while there are 24,934 here. This higher than expected supply may make it easier to find candidates. The gap between expected and actual employment is expected to remain roughly the same over the next 5 years.



^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and Marathon County, WI. In other words, the values represent the national average adjusted for region size.



Most Jobs are Found in the Other Wood Product Manufacturing Industry Sector

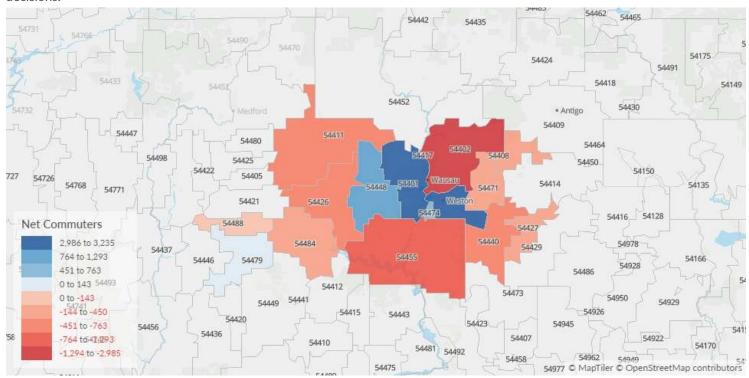


| Industry | % of Occupation in Industry (2022) |
|--|---------------------------------------|
| Other Wood Product Manufacturing | 6.9% |
| Dairy Product Manufacturing | 6.5% |
| Architectural and Structural Metals Manufacturing | 4.9% |
| Pulp, Paper, and Paperboard Mills | 4.2% |
| Management of Companies and Enterprises | 3.2% |
| Ventilation, Heating, Air-Conditioning, and Commercial Refrigeration Equipment Manufacturing | 3.2% |
| Other | 71.0% |



Place of Work vs Place of Residence

Understanding where talent in Marathon County, WI currently works compared to where talent lives can help you optimize site decisions.



| Where | Tal | ent | W | or | ks |
|-------|-----|-----|---|----|----|
|-------|-----|-----|---|----|----|

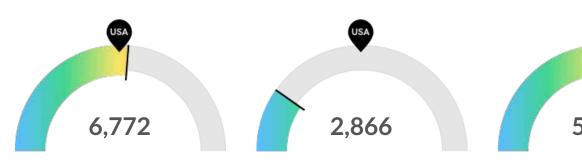
2022 ZIP **Employment** Name 54401 Wausau, WI (in Maratho... 8,111 54476 Schofield, WI (in Marath... 6,554 54455 Mosinee, WI (in Marath... 2,503 54403 Wausau, WI (in Maratho... 2,466 54448 Marathon, WI (in Marat... 1,599

Where Talent Lives

| ZIP | Name | 2022 Workers |
|-------|--------------------------|-----------------|
| 54401 | Wausau, WI (in Maratho | 5,125 |
| 54403 | Wausau, WI (in Maratho | 3,760 |
| 54455 | Mosinee, WI (in Marath | 3,500 |
| 54476 | Schofield, WI (in Marath | 3,319 |
| 54411 | Athens, WI (in Maratho | 979 |
| | | |



Retirement Risk Is About Average, While Overall Diversity Is Low



Retiring Soon

Retirement risk is about average in Marathon County, WI. The national average for an area this size is 6,310* employees 55 or older, while there are 6,772 here.

Racial Diversity

Racial diversity is low in Marathon County, WI. The national average for an area this size is 9,141* racially diverse employees, while there are 2,866 here.

Gender Diversity

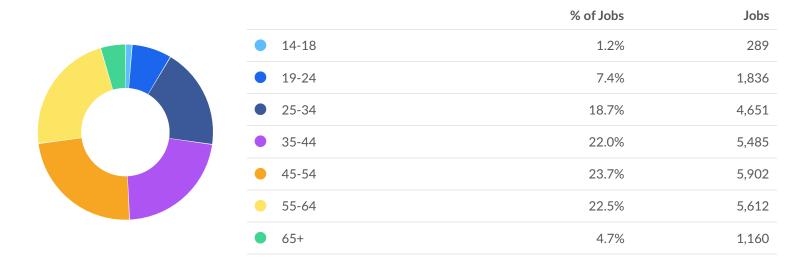
Gender diversity is low in Marathon County, WI. The national average for an area this size is 6,691* female employees, while there are 5,760 here.

^{*}National average values are derived by taking the national value for your occupations and scaling it down to account for the difference in overall workforce size between the nation and Marathon County, WI. In other words, the values represent the national average adjusted for region size.

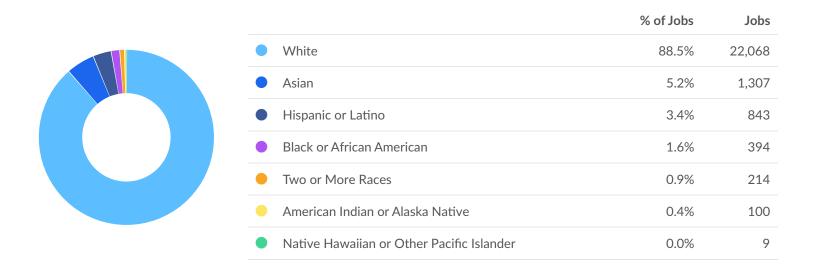


Demographic Details

Occupation Age Breakdown

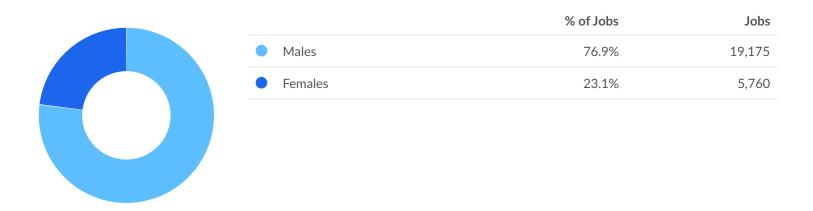


Occupation Race/Ethnicity Breakdown





Occupation Gender Breakdown

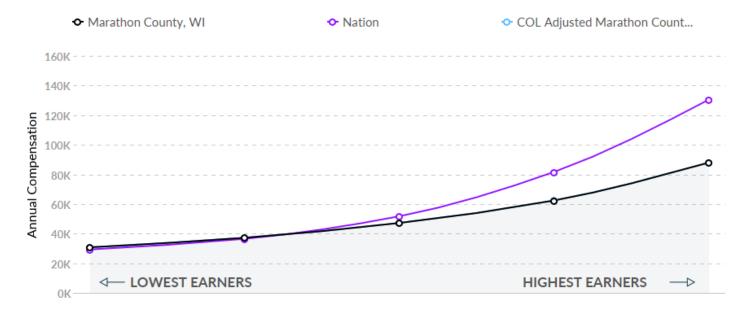




Compensation

Talent Is 9% Cheaper, While the Cost of Living May Make Attraction Difficult

In 2021, the median compensation for your occupations in Marathon County, WI is \$47,176. Based on the national median wage of \$51,694 for this position, this means you will spend about 9% less to employ your occupations here. However, their actual purchasing power will be 9% less than the national median when we adjust for regional cost of living (which is 0% lower than average). This may make it harder to attract talent to the region at this price.





Demand



309 Employers Competing

All employers in the region who posted for this job over the last 12 months.



2,428 Unique Job Postings

The number of unique postings for this job over the last 12 months.



29 Day Median Duration

Posting duration is 3 days longer than what's typical in the region.



| Occupation | Avg Monthly Postings (May 2022 - Apr 2023) | Avg Monthly Hires (May 2022 - Apr 2023) |
|---|---|--|
| Heavy and Tractor-Trailer Truck Drivers | 22 | 57 |
| Laborers and Freight, Stock, and Material Movers, Hand | 26 | 132 |
| Production Workers, All Other | 7 | 7 |
| Maintenance and Repair Workers, General | 15 | 40 |

^{*}A hire is reported by the Quarterly Workforce Indicators when an individual's Social Security Number appears on a company's payroll and was not there the quarter before. Lightcast hires are calculated using a combination of Lightcast jobs data, information on separation rates from the Bureau of Labor Statistics (BLS), and industry-based hires data from the Census Bureau.



| Occupation | Avg Monthly Postings (May 2022 - Apr 2023) | Avg Monthly Hires (May 2022 - Apr 2023) |
|---|---|--|
| Light Truck Drivers | 5 | 40 |
| First-Line Supervisors of Production and Operating Workers | 6 | 27 |
| Managers, All Other | 5 | 5 |
| HelpersProduction Workers | 4 | 13 |
| Welders, Cutters, Solderers, and Brazers | 2 | 20 |
| Industrial Engineering Technologists and Technicians | 6 | 0 |
| General and Operations Managers | 6 | 31 |
| Sales Managers | 4 | 4 |
| Bus and Truck Mechanics and Diesel Engine Specialists | 5 | 7 |
| Computer User Support Specialists | 4 | 8 |
| Miscellaneous Assemblers and Fabricators | 2 | 85 |
| Production, Planning, and Expediting Clerks | 4 | 10 |
| Financial Managers | 3 | 6 |
| First-Line Supervisors of Mechanics, Installers, and Repairers | 3 | 9 |
| Machinists | 2 | 10 |
| First-Line Supervisors of Non-Retail Sales Workers | 3 | 6 |
| First-Line Supervisors of Office and Administrative Support Workers | 3 | 26 |
| Packers and Packagers, Hand | 4 | 16 |
| Industrial Production Managers | 2 | 4 |
| Computer Systems Analysts | 3 | 6 |
| Industrial Engineers | 4 | 7 |
| Computer Numerically Controlled Tool Operators | 2 | 9 |
| Buyers and Purchasing Agents | 3 | 8 |
| Electrical Engineers | 2 | 1 |
| ightcast Q2 2023 Data Set lightcast.io | | 13 |



| Occupation | Avg Monthly Postings (May 2022 - Apr 2023) | Avg Monthly Hires (May 2022 - Apr 2023) |
|---|---|--|
| Shipping, Receiving, and Inventory Clerks | 3 | 20 |
| Mechanical Engineers | 3 | 4 |
| Civil Engineers | 2 | 2 |
| Human Resources Managers | 2 | 1 |
| Marketing Managers | 3 | 2 |
| Electrical and Electronic Engineering Technologists and Technicians | 2 | 0 |
| Chemical Engineers | 3 | 0 |
| Painters, Construction and Maintenance | 1 | 3 |
| Industrial Truck and Tractor Operators | 1 | 17 |
| Transportation, Storage, and Distribution Managers | 2 | 2 |
| Electricians | 2 | 11 |
| Architectural and Engineering Managers | 1 | 1 |
| Network and Computer Systems Administrators | 2 | 5 |
| First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors | 2 | 12 |
| Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic | 1 | 13 |
| Packaging and Filling Machine Operators and Tenders | 1 | 32 |
| Cleaners of Vehicles and Equipment | 2 | 11 |
| Industrial Machinery Mechanics | 0 | 12 |
| Inspectors, Testers, Sorters, Samplers, and Weighers | 2 | 19 |
| Cutting and Slicing Machine Setters, Operators, and Tenders | 1 | 5 |
| Computer Programmers | 1 | 2 |
| Logisticians | 1 | 3 |
| Occupational Health and Safety Specialists | 1 | 1 |
| Telecommunications Equipment Installers and Repairers, Except Line Installers | 1 | 3 |





| Occupation | Avg Monthly Postings (May 2022 - Apr 2023) | Avg Monthly Hires (May 2022 - Apr 2023) |
|---|--|--|
| Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers | 0 | 4 |
| Chief Executives | 0 | 1 |
| Mechanical Engineering Technologists and Technicians | 0 | 3 |
| Security and Fire Alarm Systems Installers | 0 | 0 |
| Occupational Health and Safety Technicians | 0 | 0 |
| Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic | 0 | 0 |
| Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders | 0 | 0 |
| Computer and Information Systems Managers | 0 | 2 |
| Maintenance Workers, Machinery | 0 | 2 |
| Millwrights | 0 | 0 |
| Electro-Mechanical and Mechatronics Technologists and Technicians | 1 | 0 |
| Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic | 0 | 2 |
| Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic | 0 | 0 |
| Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders | 0 | 1 |
| Environmental Engineers | 1 | 0 |
| Woodworking Machine Setters, Operators, and Tenders, Except Sawing | 0 | 11 |
| Print Binding and Finishing Workers | 0 | 0 |
| Chemical Equipment Operators and Tenders | 0 | 2 |
| Sewing Machine Operators | 0 | 2 |
| Sawing Machine Setters, Operators, and Tenders, Wood | 0 | 8 |
| Machine Feeders and Offbearers | 0 | 2 |



| Occupation | Avg Monthly Postings (May 2022 - Apr 2023) | Avg Monthly Hires (May 2022 - Apr 2023) |
|---|---|--|
| Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers | 0 | 0 |
| Environmental Scientists and Specialists, Including Health | 0 | 0 |
| Food Cooking Machine Operators and Tenders | 0 | 3 |
| Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic | 0 | 5 |
| Metal Workers and Plastic Workers, All Other | 0 | 0 |
| Power Plant Operators | 0 | 0 |
| Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders | 0 | 0 |
| Plating Machine Setters, Operators, and Tenders, Metal and Plastic | 0 | 3 |
| Stationary Engineers and Boiler Operators | 0 | 0 |
| Water and Wastewater Treatment Plant and System Operators | 0 | 2 |
| Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders | 0 | 0 |
| Traffic Technicians | 0 | 0 |
| Layout Workers, Metal and Plastic | 0 | 0 |
| Plant and System Operators, All Other | 0 | 0 |
| Conveyor Operators and Tenders | 0 | 3 |
| Crane and Tower Operators | 0 | 0 |
| Labor Relations Specialists | 0 | 5 |
| Materials Engineers | 0 | 0 |
| Logging Equipment Operators | 0 | 0 |
| Patternmakers, Metal and Plastic | 0 | 0 |
| Nuclear Power Reactor Operators | 0 | 0 |
| Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders | 0 | 0 |
| Medical Appliance Technicians | 0 | 0 |



| Top Companies | Unique Postings | Top Job Titles | Unique Postings |
|---------------------------|-----------------|----------------------------|-----------------|
| FedEx | 169 | CDL-A Truck Drivers | 80 |
| Greenheck Fan Corporation | 113 | Warehouse Packagers | 80 |
| Apogee Enterprises | 78 | Warehouse Package Handlers | 75 |
| Efco Corporation | 76 | Maintenance Technicians | 52 |
| ABR Employment Services | 75 | Field Service Technicians | 37 |

Top Distinguishing Skills by Demand

Not enough data to display Distinguishing Skills for this occupation.

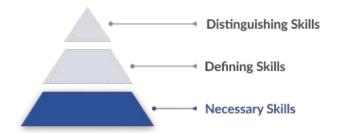
Top Defining Skills by Demand

Not enough data to display Defining Skills for this occupation.



Top Necessary Skills by Demand

An occupation's Necessary Skills are the specialized skills required for that job and relevant across other similar jobs. An employee needs these skills as building blocks to perform the more complex Defining Skills.



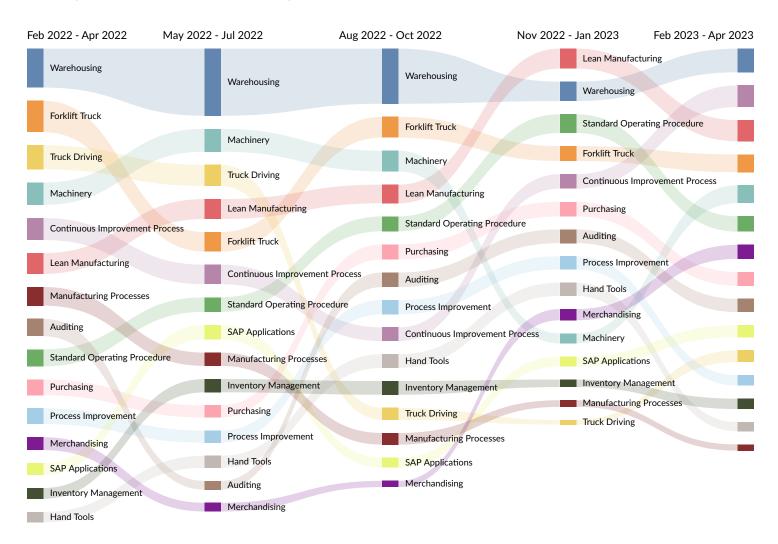
| Skill | Salary Boosting | Job Postings Requesting |
|--------------------------------|-----------------|-------------------------|
| Valid Driver's License | 8 | 3,992 |
| Warehousing | • | 2,858 |
| Forklift Truck | 8 | 2,656 |
| Hand Tools | • | 2,211 |
| Machinery | • | 2,114 |
| Truck Driving | • | 1,983 |
| CDL Class A License | 8 | 1,809 |
| Auditing | 8 | 1,718 |
| Machining | • | 1,699 |
| Continuous Improvement Process | 8 | 1,654 |



What skills are they posting for?

Top 15 Skills for Your Selected Job Types by Quarter

Skills help us understand the direction an occupation is headed.





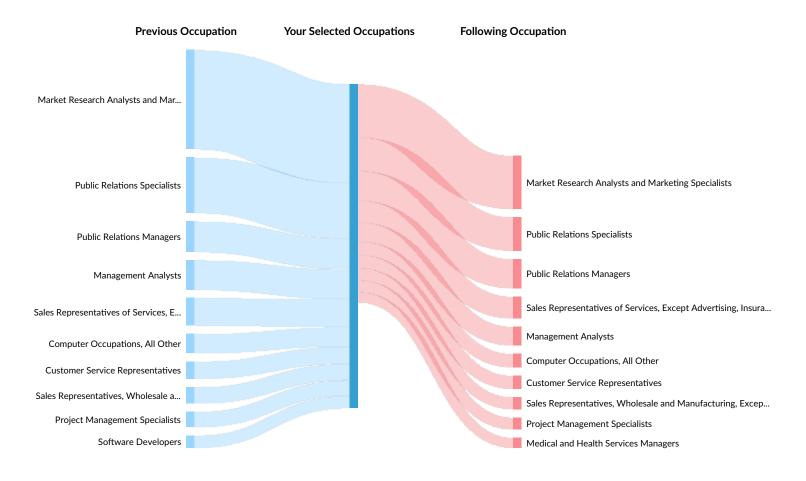
Occupation Gain and Drain

Occupation Gain and Drain

The table below analyzes the profiles of current and past people in your selected occupations. The left column shows job transitions from other occupations to your selected occupations. The right column shows job transitions from your selected occupations to other occupations.

Please note, results are only available at the national level and the 2 and 5 digit SOC level. Other SOC levels will be converted to 5-digit SOC. Also your selection has been limited to 100 occupations.

The following represents the job transitions of employees in your selected occupations in the United States:



| Previous Occupations | Transitions |
|--|-------------|
| Market Research Analysts and Marketing Specialists | 136,439 |
| Public Relations Specialists | 76,648 |
| Public Relations Managers | 42,351 |



| Previous Occupations | Transitions |
|---|-------------|
| Management Analysts | 40,916 |
| Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 38,211 |
| Computer Occupations, All Other | 26,607 |
| Customer Service Representatives | 24,005 |
| Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 22,716 |
| Project Management Specialists | 21,189 |
| Software Developers | 17,213 |
| Advertising and Promotions Managers | 17,118 |
| Graphic Designers | 15,280 |
| Medical and Health Services Managers | 13,638 |
| Web Developers | 13,145 |
| Human Resources Specialists | 13,056 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 12,211 |
| Postsecondary Teachers | 11,625 |
| Executive Secretaries and Executive Administrative Assistants | 10,516 |
| Retail Salespersons | 10,294 |
| Training and Development Specialists | 8,594 |
| First-Line Supervisors of Retail Sales Workers | 8,362 |
| Social and Community Service Managers | 8,251 |
| Producers and Directors | 8,094 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 7,538 |
| Social and Human Service Assistants | 7,149 |
| Sales Engineers | 6,659 |
| Financial and Investment Analysts | 6,451 |
| Lightcast Q2 2023 Data Set lightcast.io | 22 |



| Previous Occupations | Transitions |
|--|-------------|
| Meeting, Convention, and Event Planners | 6,225 |
| Securities, Commodities, and Financial Services Sales Agents | 6,080 |
| Real Estate Sales Agents | 5,255 |
| Accountants and Auditors | 5,237 |
| Demonstrators and Product Promoters | 5,151 |
| Property, Real Estate, and Community Association Managers | 4,814 |
| Natural Sciences Managers | 4,731 |
| Personal Financial Advisors | 4,366 |
| Education Administrators, Kindergarten through Secondary | 4,270 |
| Training and Development Managers | 4,023 |
| Education Administrators, Postsecondary | 3,956 |
| Operations Research Analysts | 3,810 |
| Coaches and Scouts | 3,699 |
| Registered Nurses | 3,581 |
| Sales and Related Workers, All Other | 3,479 |
| Insurance Sales Agents | 3,334 |
| Teaching Assistants, Postsecondary | 3,246 |
| Educational, Guidance, and Career Counselors and Advisors | 2,921 |
| Compliance Officers | 2,680 |
| Food Service Managers | 2,537 |
| Construction Managers | 2,471 |
| Lawyers | 2,465 |
| Waiters and Waitresses | 2,383 |
| Loan Officers | 2,343 |
| Information Security Analysts | 2,313 |
| Software Quality Assurance Analysts and Testers | 2,224 |
| Lightcast Q2 2023 Data Set lightcast.io | 23 |



| Previous Occupations | Transitions |
|---|--|
| Life, Physical, and Social Science Technicians, All Other | 1,951 |
| Teachers and Instructors, All Other | 1,930 |
| First-Line Supervisors of Food Preparation and Serving Workers | 1,905 |
| Teaching Assistants, Except Postsecondary | 1,840 |
| Bookkeeping, Accounting, and Auditing Clerks | 1,555 |
| Fast Food and Counter Workers | 1,358 |
| Stockers and Order Fillers | 1,326 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 1,137 |
| Cashiers | 888 |
| Security Guards | 734 |
| Human Resources Assistants, Except Payroll and Timekeeping | 588 |
| Following Occupations | Transitions |
| Market Research Analysts and Marketing Specialists | |
| , | 73,381 |
| Public Relations Specialists | 73,381 46,265 |
| | |
| Public Relations Specialists | 46,265 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, | 46,265 40,510 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel | 46,265 40,510 30,075 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel Management Analysts | 46,265 40,510 30,075 26,072 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel Management Analysts Computer Occupations, All Other | 46,265 40,510 30,075 26,072 18,908 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel Management Analysts Computer Occupations, All Other Customer Service Representatives Sales Representatives, Wholesale and Manufacturing, Except | 46,265 40,510 30,075 26,072 18,908 18,186 |
| Public Relations Specialists Public Relations Managers Sales Representatives of Services, Except Advertising, Insurance, Financial Services, and Travel Management Analysts Computer Occupations, All Other Customer Service Representatives Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products | 46,265 40,510 30,075 26,072 18,908 18,186 16,592 |

| Following Occupations | Transitions |
|--|-------------|
| Human Resources Specialists | 12,730 |
| Postsecondary Teachers | 11,172 |
| Software Developers | 10,796 |
| Web Developers | 9,984 |
| Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products | 9,801 |
| Graphic Designers | 9,622 |
| Producers and Directors | 8,586 |
| Social and Community Service Managers | 8,282 |
| Executive Secretaries and Executive Administrative Assistants | 7,993 |
| Real Estate Sales Agents | 7,992 |
| Retail Salespersons | 7,586 |
| Social and Human Service Assistants | 6,287 |
| Training and Development Specialists | 6,067 |
| Secretaries and Administrative Assistants, Except Legal, Medical, and Executive | 5,602 |
| First-Line Supervisors of Retail Sales Workers | 5,588 |
| Education Administrators, Kindergarten through Secondary | 5,085 |
| Personal Financial Advisors | 4,961 |
| Securities, Commodities, and Financial Services Sales Agents | 4,938 |
| Property, Real Estate, and Community Association Managers | 4,524 |
| Natural Sciences Managers | 4,281 |
| Meeting, Convention, and Event Planners | 4,115 |
| Demonstrators and Product Promoters | 4,010 |
| Education Administrators, Postsecondary | 3,989 |
| Training and Development Managers | 3,838 |
| Sales Engineers | 3,738 |
| Lightcast Q2 2023 Data Set lightcast.io | 25 |

| Following Occupations | Transitions |
|---|-------------|
| Accountants and Auditors | 3,398 |
| Financial and Investment Analysts | 3,370 |
| Insurance Sales Agents | 3,269 |
| Teaching Assistants, Postsecondary | 3,247 |
| Registered Nurses | 3,222 |
| Coaches and Scouts | 3,167 |
| Loan Officers | 2,579 |
| Sales and Related Workers, All Other | 2,522 |
| Compliance Officers | 2,509 |
| Educational, Guidance, and Career Counselors and Advisors | 2,453 |
| Lawyers | 2,430 |
| Operations Research Analysts | 2,175 |
| Food Service Managers | 2,097 |
| Construction Managers | 1,953 |
| Information Security Analysts | 1,864 |
| Life, Physical, and Social Science Technicians, All Other | 1,788 |
| Teaching Assistants, Except Postsecondary | 1,696 |
| Waiters and Waitresses | 1,493 |
| Bookkeeping, Accounting, and Auditing Clerks | 1,310 |
| Software Quality Assurance Analysts and Testers | 1,072 |
| Stockers and Order Fillers | 1,009 |
| First-Line Supervisors of Construction Trades and Extraction Workers | 864 |
| Security Guards | 673 |
| Human Resources Assistants, Except Payroll and Timekeeping | 658 |
| Electronics Engineers, Except Computer | 431 |
| | |



Graduate Pipeline



96 Programs

551 programs can train for this job, while only 96 programs have produced completers in this region.



1,192 Completions (2021)

The completions from all regional institutions for all degree types.



3,090 Openings (2021)

The average number of openings for an occupation in the region is 13.

| Top Programs | Completions (2021) |
|--------------------------------|--------------------|
| Welding Technology/Welder | 170 |
| Business Administration and Ma | 57 |
| Computer Programming/Progra | 53 |
| Electromechanical/Electromech | 47 |
| Accounting | 45 |

| Top Schools | Completions (2021) |
|--------------------------------|--------------------|
| Northcentral Technical College | 1,192 |



Appendix A (Occupations)

| Code | Description |
|---------|---|
| 11-1011 | Chief Executives |
| 11-1021 | General and Operations Managers |
| 11-2021 | Marketing Managers |
| 11-2022 | Sales Managers |
| 11-3012 | Administrative Services Managers |
| 11-3013 | Facilities Managers |
| 11-3021 | Computer and Information Systems Managers |
| 11-3031 | Financial Managers |
| 11-3051 | Industrial Production Managers |
| 11-3061 | Purchasing Managers |
| 11-3071 | Transportation, Storage, and Distribution Managers |
| 11-3121 | Human Resources Managers |

| Code | Description |
|---------|--|
| 11-9041 | Architectural and Engineering Managers |
| 11-9199 | Managers, All Other |
| 13-1028 | Buyers and Purchasing Agents |
| 13-1075 | Labor Relations Specialists |
| 13-1081 | Logisticians |
| 13-1199 | Business Operations Specialists, All Other |
| 15-1211 | Computer Systems Analysts |
| 15-1231 | Computer Network Support Specialists |
| 15-1232 | Computer User Support Specialists |
| 15-1244 | Network and Computer Systems Administrators |
| 15-1251 | Computer Programmers |
| 17-2031 | Bioengineers and Biomedical Engineers |



| Code | Description |
|---------|--|
| 17-2041 | Chemical Engineers |
| 17-2051 | Civil Engineers |
| 17-2071 | Electrical Engineers |
| 17-2081 | Environmental Engineers |
| 17-2111 | Health and Safety Engineers, Except Mining Safety Engineers and Inspectors |
| 17-2112 | Industrial Engineers |
| 17-2131 | Materials Engineers |
| 17-2141 | Mechanical Engineers |
| 17-2161 | Nuclear Engineers |
| 17-2199 | Engineers, All Other |
| 17-3023 | Electrical and Electronic Engineering Technologists and Technicians |
| 17-3024 | Electro-Mechanical and Mechatronics Technologists and Technicians |

| Code | Description |
|---------|--|
| 17-3025 | Environmental Engineering Technologists and Technicians |
| 17-3026 | Industrial Engineering Technologists and Technicians |
| 17-3027 | Mechanical Engineering Technologists and Technicians |
| 17-3028 | Calibration Technologists and Technicians |
| 17-3029 | Engineering Technologists and Technicians, Except Drafters, All Other |
| 19-2041 | Environmental Scientists and Specialists, Including Health |
| 19-5011 | Occupational Health and Safety Specialists |
| 19-5012 | Occupational Health and Safety Technicians |
| 41-1012 | First-Line Supervisors of Non-Retail Sales Workers |
| 43-1011 | First-Line Supervisors of Office and Administrative Support Workers |
| 43-2099 | Communications Equipment Operators, All Other |
| 43-5032 | Dispatchers, Except Police, Fire, and Ambulance |



| Code | Description |
|---------|---|
| 43-5061 | Production, Planning, and Expediting Clerks |
| 43-5071 | Shipping, Receiving, and Inventory Clerks |
| 43-9051 | Mail Clerks and Mail Machine Operators, Except Postal Service |
| 45-4022 | Logging Equipment Operators |
| 47-2011 | Boilermakers |
| 47-2073 | Operating Engineers and Other Construction Equipment Operators |
| 47-2111 | Electricians |
| 47-2141 | Painters, Construction and Maintenance |
| 47-2152 | Plumbers, Pipefitters, and Steamfitters |
| 47-2211 | Sheet Metal Workers |
| 49-1011 | First-Line Supervisors of Mechanics, Installers, and Repairers |
| 49-2022 | Telecommunications Equipment Installers and Repairers, Except Line Installers |

| Code | Description |
|---------|--|
| 49-2094 | Electrical and Electronics Repairers, Commercial and Industrial Equipment |
| 49-2098 | Security and Fire Alarm Systems Installers |
| 49-3031 | Bus and Truck Mechanics and Diesel Engine Specialists |
| 49-9041 | Industrial Machinery Mechanics |
| 49-9043 | Maintenance Workers, Machinery |
| 49-9044 | Millwrights |
| 49-9069 | Precision Instrument and Equipment Repairers, All Other |
| 49-9071 | Maintenance and Repair Workers, General |
| 49-9099 | Installation, Maintenance, and Repair Workers, All Other |
| 51-1011 | First-Line Supervisors of Production and Operating Workers |
| 51-2028 | Electrical, Electronic, and Electromechanical Assemblers, Except Coil Winders, Tapers, and Finishers |
| 51-2031 | Engine and Other Machine Assemblers |

| Code | Description |
|---------|--|
| 51-2098 | Miscellaneous Assemblers and Fabricators |
| 51-3091 | Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders |
| 51-3093 | Food Cooking Machine Operators and Tenders |
| 51-4021 | Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4023 | Rolling Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4031 | Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4033 | Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic |
| 51-4034 | Lathe and Turning Machine Tool Setters, Operators, and Tenders, Metal and Plastic |
| 51-4035 | Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4041 | Machinists |
| 51-4051 | Metal-Refining Furnace Operators and Tenders |
| 51-4062 | Patternmakers, Metal and Plastic |

| Code | Description |
|---------|---|
| 51-4071 | Foundry Mold and Coremakers |
| 51-4072 | Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4081 | Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic |
| 51-4111 | Tool and Die Makers |
| 51-4121 | Welders, Cutters, Solderers, and Brazers |
| 51-4122 | Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders |
| 51-4191 | Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic |
| 51-4192 | Layout Workers, Metal and Plastic |
| 51-4193 | Plating Machine Setters, Operators, and Tenders, Metal and Plastic |
| 51-4199 | Metal Workers and Plastic Workers, All Other |
| 51-5112 | Printing Press Operators |
| 51-5113 | Print Binding and Finishing Workers |
| | |



| Code | Description |
|---------|---|
| 51-6031 | Sewing Machine Operators |
| 51-6091 | Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers |
| 51-7041 | Sawing Machine Setters, Operators, and Tenders, Wood |
| 51-7042 | Woodworking Machine Setters, Operators, and Tenders, Except Sawing |
| 51-7099 | Woodworkers, All Other |
| 51-8011 | Nuclear Power Reactor Operators |
| 51-8013 | Power Plant Operators |
| 51-8021 | Stationary Engineers and Boiler Operators |
| 51-8031 | Water and Wastewater Treatment Plant and System Operators |
| 51-8099 | Plant and System Operators, All Other |
| 51-9011 | Chemical Equipment Operators and Tenders |
| 51-9012 | Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders |

| Code | Description |
|---------|--|
| 51-9021 | Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders |
| 51-9022 | Grinding and Polishing Workers, Hand |
| 51-9023 | Mixing and Blending Machine Setters, Operators, and Tenders |
| 51-9032 | Cutting and Slicing Machine Setters, Operators, and Tenders |
| 51-9041 | Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders |
| 51-9051 | Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders |
| 51-9061 | Inspectors, Testers, Sorters, Samplers, and Weighers |
| 51-9082 | Medical Appliance Technicians |
| 51-9111 | Packaging and Filling Machine Operators and Tenders |
| 51-9123 | Painting, Coating, and Decorating Workers |
| 51-9124 | Coating, Painting, and Spraying Machine Setters, Operators, and Tenders |
| 51-9161 | Computer Numerically Controlled Tool Operators |



| Code | Description |
|---------|---|
| 51-9162 | Computer Numerically Controlled Tool Programmers |
| 51-9191 | Adhesive Bonding Machine Operators and Tenders |
| 51-9192 | Cleaning, Washing, and Metal Pickling Equipment Operators and Tenders |
| 51-9193 | Cooling and Freezing Equipment Operators and Tenders |
| 51-9194 | Etchers and Engravers |
| 51-9196 | Paper Goods Machine Setters, Operators, and Tenders |
| 51-9198 | HelpersProduction Workers |
| 51-9199 | Production Workers, All Other |
| 53-1047 | First-Line Supervisors of Transportation and Material Moving Workers, Except Aircraft Cargo Handling Supervisors |
| 53-3032 | Heavy and Tractor-Trailer Truck Drivers |

| Code | Description |
|---------|---|
| 53-3033 | Light Truck Drivers |
| 53-6041 | Traffic Technicians |
| 53-7011 | Conveyor Operators and Tenders |
| 53-7021 | Crane and Tower Operators |
| 53-7051 | Industrial Truck and Tractor Operators |
| 53-7061 | Cleaners of Vehicles and Equipment |
| 53-7062 | Laborers and Freight, Stock, and Material Movers, Hand |
| 53-7063 | Machine Feeders and Offbearers |
| 53-7064 | Packers and Packagers, Hand |
| 53-7199 | Material Moving Workers, All Other |